

Pricing Proposal – Randolph Township Schools

Estimated Startup Date:

July 2012

Special education students (based on most recent published state reporting):

848

Total student population (based on most recent published state reporting):

5,403

YEAR 1 COST:

Initial Software Purchase Price

IEP Direct - Base Purchase @ \$5,000.	\$5,000.00	
IEP Direct - Per Student (Special Ed.) Purchase @ \$25.	\$21,200.00	
Centris Sync – Set-Up Fee @ \$750.	<u>\$750.00</u>	
<u>Total Purchase Fee</u>		<u>\$26,950.00</u>

Annual License (Support and Maintenance) Price

IEP Direct - Base Support/Maintenance @ \$8,100	\$8,100.00	
IEP Direct - Per Student (Special Ed.) Support/Maintenance @ \$7.25	\$6,148.00	
Centris Sync – Per Student (TI. Enrolled) Maintenance @ \$0.20 (\$350 min)	<u>\$1,080.60</u>	
<u>Total Support/Maintenance</u>		<u>\$15,328.60</u>
<u>Year 1 Total Cost</u>		<u>\$42,278.60</u>

SUBSEQUENT YEARS ANNUAL COST:

Annual License (Support and Maintenance) Price

IEP Direct - Base Support/Maintenance @ \$8,100.	\$8,100.00	
IEP Direct - Per Student (Special Ed.) Support/Maintenance @ \$7.25	\$6,148.00	
Centris Sync – Per Student (TI. Enrolled) Maintenance @ \$0.20 (\$350 min)	<u>\$1,080.60</u>	
<u>Subsequent Years Annual Total Cost</u>		<u>\$15,328.60</u>

Year one costs are based upon an estimated startup in July 2012, and services through June 2013. Should your district desire *further* product training *beyond* the five and one-half (5-½) days of training that are included in this proposal at no cost, Centris Group would be pleased to provide those services at a rate of \$1,000. per half-day or \$1,250. per full-day (includes travel expenses).

IEP Direct includes all the following at NO ADDITIONAL COST:

- ✓ **Training:** NO additional costs for training days and implementation services. We train your staff on-site.
- ✓ **Unlimited Help Desk:** NO additional costs for help desk support. We provide unlimited support for central office staff.
- ✓ **Data Conversion:** NO additional cost for current year data conversion.
- ✓ **Application Hosting:** NO additional technology infrastructure costs. NO technology set-up. NO technology maintenance. We arrange for full professional web-hosting of the application.

This proposal dated February 8, 2012 is subject to change until such time as a formal contract is executed
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