



Proposal for Randolph School District

Prepared by Margaret Vanderhoof
Phone: (732)750-7672
Email: margaret.vanderhoof@xerox.com

Date: 10/06/2011
Pricing Expiration Date: 11/05/2011





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October 6, 2011

Randolph High School
Ms. Terri Kennedy
511 Millbrook Avenue
Randolph, NJ 07869

Dear Ms. Kennedy:

Thank you for the time you extended during my visit last week.

As a result, I am pleased to present this proposal for the Xerox 3550 printer/ copier. The Xerox 3550 runs at 35 pages per minute, has an automatic feeder and two-sided copying. This configuration will also provide you with scanning and networking capabilities.

If there are any questions or you need additional information, please call me at 732-306-9077 or contact me by e-mail at margaret.vanderhoof@xerox.com. Once again, I thank you for your time and look forward to working with you.

Sincerely,

Margaret Vanderhoof
Services and Solutions Executive

CURRENT INVESTMENT

Location	Current Model	Average Monthly Volume	Monthly Lease 60 Months	Excess Per copy charge	Total
Guidance	M15	100	\$47.26 (includes 500 prints)	.0199	\$47.26

PROPOSED SOLUTION

Location	Proposed Model	Average Monthly Volume	Monthly Lease 60 Months	Excess Per copy charge	Total
Guidance	WC3550X	500	\$76.83 (includes 1,750 prints)	.0059	\$76.83

Financial Considerations

All information in the proposal is considered confidential and is for the sole use of Randolph Township Board of Education. This pricing is based upon a 60 month Fair Market Value Lease. Consumable supplies are included for all prints. Paper and staples are extra.

- Includes delivery and installation, excluding excess rigging
- Includes training and analyst support upon installation
- Service includes all parts and labor
- Includes trade in serial number PDE159729
- Adds to pool#260000715



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October 6, 2011

Randolph Township Board of Education
Ms. Maryanne Emmel
25 School House Road
Randolph, NJ 07869

Dear Maryanne:

Per your request, enclosed please find pricing for the 4595 copier upgrade at Shongum School, serial number FBH474102.

If there are any questions or you need additional information, please call me at 732-750-7672 or contact me by e-mail at margaret.vanderhoof@xerox.com. Once again, I thank you for your time and look forward to working with you.

Sincerely,

Margaret Vanderhoof
Services and Solutions Executive

CURRENT SOLUTION

Location	Current Model	Monthly Lease 60 Months	Total Monthly Lease
Shongum School	4595 Copier	\$1,082.29	\$1,082.29

PROPOSED SOLUTION

Location	Proposed Model	Monthly Lease 35 Months	New Total Monthly Lease
Shongum School	4595 Network Upgrade	\$153.89	\$1,236.18

October 6, 2011

Randolph High School
Mr. Theodore Loeffler
511 Millbrook Avenue
Randolph, NJ 07869

Dear Mr. Loeffler:

Thank you for the time you and Kim extended during my visit.

As a result, I am pleased to present this proposal for the Xerox 3550 printer/ copier. The Xerox 3550 runs at 35 pages per minute, has an automatic feeder and two-sided capability. This configuration will also provide you with scanning and networking capabilities.

If there are any questions or you need additional information, please call me at 732-306-9077 or contact me by e-mail at margaret.vanderhoof@xerox.com. Once again, I thank you for your time and look forward to working with you.

Sincerely,

Margaret Vanderhoof
Services and Solutions Executive

CURRENT INVESTMENT

Location	Current Model	Average Monthly Volume	Monthly Lease 60 Months	Excess Per copy charge	Total
Athletics	WC M15	500	\$45.31 (includes 500 prints)	.0175	\$45.31

PROPOSED SOLUTION

Location	Proposed Model	Average Monthly Volume	Monthly Lease 60 Months	Excess Per copy charge	Total
Athletics	WC3550X	1,750	\$76.83 (includes 1,750 prints)	.0059	\$76.83

Financial Considerations

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- Includes delivery and installation, excluding excess rigging
- Includes training and analyst support upon installation
- Service includes all parts and labor
- Includes trade in serial number PDE170432
- Add to pool#260000715